



Negocios con India

Business with Spanish-speaking countries

EDANDO

PERSONALIZED B.O.P SERVICES

- ✓ Identify the product or service
- ✓ Analyze and compare
- ✓ Contact
- ✓ Obtaining new distributions
- ✓ Consultancy for export/import
- ✓ Assistance in exporting
- ✓ Assistance in attracting customers

IDENTIFY THE PRODUCT OR SERVICE

Our team will search for the product or service you want among a wide variety of Spanish-speaking countries companies, selecting those that fit with the requirements of our customers.

ANALYZE AND COMPARE

Once the companies have been selected, we will analyze each one of them and compare both the quality of their products and the prices they offer.

CONTACTO

Contact via mail and telephone with these companies, taking advantage of our knowledge of Spanish:

All of us at **EDANDO** are fluent in Spanish, which will allow us to communicate and negotiate with companies.

OBTAINING NEW DISTRIBUTIONS

Assistance in obtaining distribution of new brands and products:

As it is well known, India's export to Latin America has increased to 13.2 billions dollars in 2019-20. For this reason, we help Indian companies to export innovative products of optimum quality (better than those offered by other Asian countries) for their subsequent distribution in the Spanish- Speaking Countries.

CONSULTANCE FOR EXPORT/IMPORT

Help on how to import products, freight and customs duty calculations:

In order to save work and worries to our clients, **EDANDO** takes care of all the import procedures, which includes requesting all the required documents and the calculation of freight by air or sea from the exporting company. We also inform and let our customers know the cost of customs duties (which varies according to the composition of the product to be imported and the final use given to it)..

ASSISTANCE IN EXPORTING

Just as **EDANDO** offers its services to import products to India, we also assist in the export to India: Locating companies in the sector, contacting them and negotiating, etc.

ASSISTANCE IN ATTRACTING CUSTOMERS



The economies of Latin America show a remarkable diversity not only in social, cultural and demographic aspects; but also in terms of existing economic policies. The most developed economies in terms of GDP per capita are Chile, Argentina and Uruguay. On July 1st 2013, the World Bank classified the economies of Chile and Uruguay as high-income economies.

